



Y Service Clubs International U.S. Area
2019-2020 U.S. Area Year End Webinar

May 16, 2020

Bobby Stivers-Apiki, U.S. Area President

Minutes

Nancy Libby, Secretary

Attendance

U.S. Area Council Webinar

Area Elected Officers

Bobby Stivers-Apiki
Shaju Sam
Tibor Foki
Abraham Thomas
Nancy Libby

Position

Area President
Area President Elect-Elect
Immediate Past Area President
Chief Financial Officer
Area Secretary

International Representative

Jose Varghese

International Secretary General

Area Council Members

Phil Sammer
Charley Redmond
Joseph Kanjamala
Daryl Soltau¹
Sharon Meadows
Kathy Naylor
Terry Bradley
Garrett Pierson

Hawaii Regional Director
Mideast Regional Director
North Atlantic Regional Director
North Central Regional Director
Pacific Northwest Regional Director
Pacific Southwest Regional Director
South Atlantic Regional Director
Area Youth Representative

Area Council Members Elect

Sharon Ishida
Dan Eberly
Raye Vincent

RDE Hawaii Region
RDE Pacific Southwest Region
RDE Pacific Northwest Region

Area Service Directors

Doug Jones
Lance Niimi
Richard Porter
Debbie Redmond

Ray Seto
Korason Varghese

Alexander Scholarship Fund
Christian Faith Vision
IT/Webmaster
Leadership Training Organization and
Development
Brotherhood Fund Travel Coordinator
Public Relations

Unable to attend

Frank Logan

Mid-America Regional Director

¹Daryl could see and hear, however, his new computer was not yet set up for him to be seen or to talk.

Saturday, May 16, 2020

KŌ I KA PONO – Carrying Out Our Mission

I. Call to Order

Bobby Stivers-Apiki

The webinar was called to order at approximately 9:03 a.m. HST.

II. Invocation

Lance Niimi

III. Welcome and Introductions

Bobby Stivers-Apiki & All

AP Bobby thanked everyone for attending and Rich for putting the documents on the website. He asked all to introduce themselves and to provide a remark on how staying at home has affected each one.

I. Roll Call

Nancy Libby

After introductions it was noted all RDs were in attendance except Mid-America. A quorum was declared.

IV. Approval of Agenda

Bobby Stivers-Apiki

No comment.

V. Minutes of January 11, 2020

Minutes of the August 2019 meeting are still under review. Once all RDs have responded, the January 2020 minutes will be sent to RDs to review; the officers have already reviewed the January minutes.

AP Bobby asked Charley Redmond to act as parliamentarian.

VI. Year-End Closing – Provisional Calendar, Reports, Awards

Tabled until later.

VII. Old Business

a. No Area Convention 2020-2021 Bobby Stivers-Apiki

With no Area Convention this coming year, it is hoped members will save their funds to be able to attend the Centennial Anniversary International Convention in 2022. He hopes regions will still have some type of convention or conference during the year. Please let AP Bobby and AS Nancy know of any regional conventions which are planned.

Pacific Southwest: September 18-20, 2020, at Wyndham Garden at Fresno Yosemite Airport.

b. Paul William Alexander Legacy Campaign \$50K Bobby Stivers-Apiki

The intent was to kick off the campaign on July 1. The RDs felt this should be postponed until September, and this date depending on the circumstances in

the next few months. Each executive officer will work with specific RDs to help accomplish our goal. Also, we need to educate and remind members of the purpose of the Legacy Campaign. Information is being sent through the *Alliance* about Paul William Alexander and the Legacy Campaign. One Legacy newsletter was sent for April-May and another will be sent for June-July. The purpose is to make members aware of the importance of the Legacy Project. The International website shows what has been donated at this time. ISG Jose noted less than \$50,000 has been received; more has been pledged, but it is taking time to collect the pledges. Some Areas have postponed the campaign until next year due to the pandemic. Debbie noted the Past Presidents Club has donated \$600.00. Donations may be made online. Tibor suggested when we do have in-person meetings to “pass the hat” around. The goal is for each member in the U.S. Area to make a contribution of \$10.00 per year for the next three years and for each club to contribute \$100.00.

c. **Supply Office Contract**

Bobby Stivers-Apiki

The Supply Office contract ends June 30, 2020. Supply Office Manager, Charl Foki, sent a letter releasing running the Supply Office. AP Bobby mentioned the Area is looking into moving the supply inventory to the CFO’s area and for the inventory to be handled by the CFO effective July 1. RDE Dan spoke up to say we need to thank Charl for her work as Supply Officer.

It was moved and seconded (Redmond/Bradley) to accept the letter from Charl, with gratitude, and to move the supply office to the CFO’s position.

Tibor noted there has been a fee paid for running the office; it is not legal for an officer to take funds for service and funds went to the Long Beach Club and they covered any fees. Abe noted at one point there were lots of transactions, now not very many; the quantity of work is reduced. The CFO will keep the inventory and the inventory has to be valued. Will only keep a little inventory and will not need many supplies (paper for printing invoices, etc.) The permit from New Jersey allows us not to charge tax. The CFO will not charge any fee (the previous fee was for storage, not for time). All supplies on hand are within the International guidelines. International is trying to get all supplies uniform. Jose is trying to get space at the International level for clubs to get supplies. Some clubs are still using pins with the old logo. Trying to standardize all supplies. The U.S. Area can post on the International website, and members/clubs can order from the U.S. **Motion Carried 6-0 with 2 absent**

VIII. 2019-2020 How Did We Do Reports

a. Executive Officers

AP – nothing to add [to the written report in the Workbook]

APE – just joined the team, so not too much on report; goal is to increase members and clubs.

IPAP – Ys are busy with campaign and now dealing with COVID; still trying to talk up our clubs—when you’re talking to someone, ask if they would like to join. Bobby thanked Tibor for all the calls he has made to himself and others.

AS – nothing to add.

Financial Report. CFO Abe referred to page 26. He noted 10% of the ASF funds received go to International. Also, the Legacy funds will all go to International. The Area is currently holding money for International and he is working with International to see how to transfer the money. ISG Jose noted up until last year, International had a bank account in the U.S. and now this is closed. It is OK for U.S. to receive monies and then send one payment for all regions to International.

Abe then referred to page 23 and asked all RDs to review the Area Dues numbers to see if they agree.

Currently the Area has two CDs; one matures in November and its funds will be transferred to Abe to have all funds in one CD.

Page 24, item 24.5: The Franchise Tax will probably disappear next year as the supply office is being moved.

Bobby pointed out there are funds available to support membership and extension programs.

b. Regional Directors

Hawaii – no additions

Midwest – three new members in the Toledo Central club; he has been in contact with Frank Logan [regarding merging the two regions] and Frank has a copy of the proposed combined constitution. Doug asked about joining the Toledo club; Debbie replied she will send him information—anyone can join. This is the original club which was formed in 1922. Will try to set up a Zoom meeting for the Toledo club.

Bobby noted the Membership box on the RDs forms and said he will complete the box as soon as he receives all the numbers and will send the completed information to the RDs. Same with the Program Contributions box.

North Atlantic – highlights: members increased by 10; budget for contributions was \$1300, but they have done \$2500; had a celebration for the 91 healthcare workers in the region; they have set up a three-phase program for assistance.

Pacific Northwest – no additions; they lost a club last year and two are just barely hanging on. Bobby asked anyone who has friends or relatives in that region to get in contact with Sharon.

Pacific Southwest – clubs down from 21 to 20, members from 278 to 259.

Membership has been affected by death and members who have not continued. Regional Convention last September was very successful. Regional officers and RSDs had a GoToMeeting which had about 2/3 of the members in attendance—much better than previous in-person meetings. She talked about the Area Korea/International Discretionary Funds COVID grants. The U.S. Area received \$5500. Jose noted some Areas did not apply as they did not have projects and this made more money available to the U.S. Kathy said she is reaching out to members. Reading memos from Area and International is an area in which she is trying to improve.

South Atlantic – thanked the U.S. Area for the mentoring received over the last two years. He thanked the South Atlantic Region for being small but able to do big things.

c. Service Directors

Bobby quickly mentioned Awards and Brotherhood Fund reports in the Workbook.

Christian Emphasis – submitted report stands; did receive a call from Kathy Naylor; trying to submit for the *Alliance*—he gets inspired by music, often from his church band; relationships are important, will try to continue articles for the newsletter and reaching out to other leadership team members.

Leadership Training – no additional report; did find out at the last RDE meeting there is a need for District Governor training and a PowerPoint presentation has been put together.

Public Relations – highlight was to attend the Joint Youth Area Convocation in Ottawa and the RDE Summit in Toledo—it was good to meet so many people. The recognition of health care workers in the region was good outreach for Y Service Clubs. Need to change ways of clubs meeting—more e-clubs. Our Centennial is coming soon, so we need to set up dreams and goals for the next century. Bobby added this is an area where we still need to reach out more, need to work with the Regions.

ASF – money received this year is lower than last year, but this does not include money given directly by club/regions to their Ys. Have some applications still pending as trainings are on hold. Hawaii is probably the best region for supporting their Ys. Ys are not receiving the grants which are available—the application is now on the International website and is much easier to use. Working on a new spreadsheet to help reduce the time between stages of the application process. The information on ASF should be sent to all members as it does not always get handed down from RDs. When members see how the money is being used, they tend to donate more. He is working with Fred to reduce the clicks in the online process. Club members need to know what is available and to spread the word to their Y friends and also help Ys to reopen when the pandemic eases.

Roll Back Malaria – thanked all for their contributions, even while we're still dealing with the pandemic; thanked Abe for helping reconcile the numbers.

STEP – Bill presented in Ottawa on the STEP program. Unfortunately, our Area has not been able to partake of this program. Bill is not continuing and we are looking for another ASD.

Time of Fast – as presented.

Supply Office – report is presented.

Travel – he sent a message to all RDs regarding Brotherhood Fund grants for both travel coming into the U.S. and for travel from the U.S. to other countries. As we do not have a host region for an incoming visitor, our Brotherhood Fund grant application is on hold. A Korea delegate may come through Hawaii, so they would need to host, or the delegate may come to the Pacific Southwest Region. RDE Summit: all RDEs need to make applications for grants. Doug asked how regions are credited for hosting; the PSR hosts the IP each year, but this is not part of the Brotherhood Fund program. The 2020-21 delegate is

from India, 2021-22 there could be an applicant from Korea. Everything is now on hold because of COVID.

Youth Mentor: as submitted.

Youth Representative – Garrett is gathering names of Regional Youth representatives and also serving on the convention committee for the 2022 Youth Convocation. We need more youth to serve on the convention committee. Chairs are looking at what would best suit each club in the way of helping. The new Hawaii club is younger and would like to have a representative from their club at each meeting. Debbie: the International convention committee is relying on Hawaii to help as much as possible. In June they need to get a report to International. If anyone is interested in helping, please let Debbie know.

Y's Menettes – Bobby noted he would like a list of current clubs. Terry mentioned a club in the South Atlantic Region just folded due to health and age (Galax, VA).

IX. New Business: Mask Contest

a. 2020-2021 Program Year Plans Bobby Stivers-Apiki

AP Bobby presented some thoughts on priorities for himself and for the Area and referenced Appendix IV of the Workbook Agenda. Everyone is now talking about the "New Normal." What are some opportunities we can give to our members? Key question: how to keep our members continuing in the organization How do we help all of our members?

b. YMI IP Target Goals & Plans Bobby Stivers-Apiki

In the International meeting about a week ago, Jose presented a checklist for the New Normal. Appendix VII is the checklist for everyone to review and see what needs to be done.

c. Area President's Proposed Goals & Plans – Draft Bobby Stivers-Apiki

Very concerned about the financial status of our members; unemployment figures across the country have risen dramatically. ASF and DFS have money for training and scholarship. His suggestion is to suspend collecting for these two accounts for next year. This year we collected about \$4,000.00 for both. Another suggestion is to not collect Area dues for one year. Based on a report by the CFO, we could probably live without the dues. Kathy asked if collecting for ASF is suspended, could we promote to the Ys? Bobby replied this is part of the ASF program and we are already making information available. RDs should be promoting the availability of the funds to their Ys. RD Joe asked what the net to the bottom line would be if Area dues were suspended. Abe replied last year we spent approximately \$15,000 for the Council meeting and \$5,000 for training and the dues suspension should not affect the bottom line. ISG Jose pointed out that suspending the dues would conflict with the International Constitution as Area dues must be paid for a club to be in good standing. You could make the dues be \$0.01, and if paid, this would meet the Constitutional requirement.

Also, 30% of the ASF monies raised for this coming year goes to International, so that needs to be considered.

ASF: Hawaii liked both ideas (if dues are \$0.01 that meets the International requirement). Ys will be promoting membership and getting members back when they reopen, rather than training. South Atlantic agrees with Hawaii—if we charge \$1.00 for dues, we meet the International requirement. Regarding ASF, we probably need to look into this for the 10%; there will be clubs donating, we should be promoting the Ys using the funds. PSR—reach out to the Ys. PNR—agree to give a break on dues and ASF; question: Is International thinking about any changes? ISG Jose replied 90% of operating costs come from dues, 10% from investments; however, this past year there has not been any income from the investments. MER—regarding Toward 2022 and Beyond: how do we address these issues: bringing in some younger people to help as many of us will not be around. Ys are losing members everywhere, and COVID is still an unknown. Bobby indicated he would like to see the Area take a proactive approach to helping members. AYR agrees with the others. Bobby put together a task force to work out details on both subjects and come back by July 1. Task force is Terry Bradley, Sharon Ishida, Nancy Libby and Abe Thomas.

Legacy; Partnerships with YMCAs—Bobby has seen more effort in supporting the Ys in the last few months. He would like to see a page on our website to feature YMCAs—to promote this partnership.

Another item: we are starting to get more youth and he would like to promote the youth movement in our Area. The youth have got to be the next leadership. Garrett has contacted some RDs about youth in their regions. He hopes to have a youth representative from each region by the end of July. We can help by contacting the youth in the programs at our own Ys.

Due to time, Bobby suspended the rest of the Agenda.

- He asked everyone to look at all of the information in the Workbook;
- To review the draft 2020-21 roster and to let him or Nancy know of any corrections;
- RDs need to get their teams set up and the names to International by June 15;
- Emphasis months for next year—refer to the calendar. He would like to add a Youth Month (need Garrett's help on this) and a Y's Menettes Month.
- Ray, please talk to the members in your Region about hosting a Brotherhood Fund delegate.


Everyone put on their masks to show the others. Special recognition to Joe for his soccer ball mask.

The webinar was adjourned at 12:37 p.m. HST.

Respectfully submitted,

U.S. Area Council Webinar
May 16, 2020


9



Nancy Libby, U.S. Area Secretary

6/24/20
Date

May 16, 2020, U.S. Area Council Webinar Minutes were approved by:



Robert (Bobby) Stivers-Apiki, U.S. Area President

6/28/2020
Date

Y SERVICE CLUBS INTERNATIONAL U.S. AREA



To alleviate the COVID-19 hardships of its members and clubs

A proposal for the consideration of the U.S. Area Council

- Temporary reduction of the U.S. Area dues
- Temporary suspension of collection of Alexander Scholarship and Dollars for Scholars Funds

June 2020

Submitted by the Task Force

Constituted by the decision of the U.S. Area Council
Held on May 16, 2020

Nancy Libby – Corporate Secretary

Terry Bradley – RD South Atlantic Region

Abraham Thomas – Chief Financial Officer

Sharon Ishida – RDE Hawaii & ASD Roll Back Malaria

Y SERVICE CLUBS INTERNATIONAL U.S. AREA

To alleviate the COVID hardship of its members and clubs

A proposal for the consideration of the U.S. Area Council

THE PROPOSAL

Summary

The impact of COVID19 is much further and deeper than any of us could have imagined. Virtually, there exists no one on the globe who hasn't been impacted by the carnage of this yet to be understood pandemic, and we are not at the end of the tunnel. Ideas and ideologies are in crossroads and are often in collusion, leaving the rest in anxiety, disillusionment and dismay, offering nothing but a new norm. The lockdown due to the COVID-19 pandemic affects all, the vulnerable the most. Unemployment is at its peak and the least among us most affected.

Y's members and clubs are not immune from this pandemic and the aftermath and deserve some assistance. This proposal symbolizes our resolve to be of assistance to our clubs and members and to empower the clubs to be in touch with the needy close to them and to provide possible assistance.

The Primary Goals of this proposal are twofold: (1) Provide assistance to members in the payment of U.S. Area membership dues, and (2) Provide assistance to clubs in their service to the local community.

As a corollary, these steps may also have the unintended benefit to see if there is a correlation between the membership dues and the membership retention and the exposure/image of our organization and the impact of our service performed locally (club level) vs. done at higher levels – Region and Area.

The Proposals

- (1) To reduce the mandatory membership dues to the U.S. Area to **One dollar per member per year** instead of the prevailing \$26.00 per member per year during the fiscal year that begins on July 1, 2020, and ends on June 30, 2021, after which the same shall be reverted back to the traditional rate of \$26.00 per member per year.
- (2) To suspend contributions to the Alexander Scholarship Fund and the Dollars for Scholars Fund during the fiscal year that begins on July 1, 2020, and ends on June 30, 2021, after which the same shall be reverted back to the criteria prevailing prior to the effective date of this proposal, July 1, 2020. Rather than donating as our primary focus, clubs are encouraged to promote applications for these two programs with the YMCA staff; we have adequate balances in both funds at this time.
- (3) Members may elect to make **voluntary** contributions to supplement the dues or to contribute to the Alexander Scholarship Fund and/or Dollars for Scholars fund and the Area shall maintain proper accounting for the same.

Financial Impact / Balancing

Impact of Membership Dues

A comparative review of our Income and expenses of immediate past years shows our income consists mainly of membership dues and IHQ subsidy. (Subsidy is based on IHQ “algorithm” which probably is based on our contributions.) This proposal does not have impact on IHQ or Regional contributions and the IHQ subsidy is going to continue.

From the income side, the only impact is the DUES income, which if we keep the status quo is projected to be close to \$21,000. If this proposal is accepted, this income will be approximately \$846 [\$1.00 times number of members] and we need to match with compensating expenses deduction.

Reviewing the immediate past year’s expenses there are three expenses which stand out. The Supply Office expenses of \$5,522, Regional Convention & Area Council expenses of \$15,128 and the RDE Summit expenses of \$5,820 – a total of \$26,470. There are only plans to send an Area representative to one Regional Convention and no plans to hold an in-person Area Council meeting during the next fiscal year. As a result of the structural change of the Supply Office, beginning July 1, 2020, there would not be any fee expense for the Supply Office. The impact of the absence of the above expenses during the fiscal year (July 2020-June 2021), totaling \$26,470, is \$5,470 more than the required offset of \$21,000. We also expect 20-21 interest income of \$1,500 from our operational accounts. The other expense items, mostly by definition, match up with the IHQ subsidy and no adverse impact is expected. The expense savings during this period, by taking the steps outlined, are more than the income deduction and therefore, the impact on the budget is favorable.

Impact of ASF and Brotherhood Funds

Both funds are on solid ground. The ending balances by the end of the current fiscal year are estimated to be \$122,873 and \$39,339, respectively. The ASF/DFS disbursement during the current year is only \$5,750. It appears we have hurdles in awarding scholarships, mainly due to lack of interest demonstrated by YMCA and/or candidates. Evaluating the process, we can only handle a limited number of applicants during a given year. Therefore, suspending the contributions for a year does not make any meaningful impact on these two funds. We also need to focus on promoting these two funds more aggressively in our own Regions.

Conclusion

We are in an unprecedented time, and as our AP Bobby very eloquently explained during the council meeting, this is also the “New Norm.” These initiatives may only turn out to be symbolic but, could very well be leading by example. This may, in effect, only be a gesture but, it carries a message, a message of love and concern, care and compassion and empathy, and above all, the affirmation that we are all in this together - a new norm - a norm that we define Y’sly and learn to embrace.

The task force encourages the council to accept these proposals.

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Bobby Stivers-Apiki, U.S. Area President
Minutes Supplement
Nancy Libby, Secretary

On May 28, 2020, an email was sent to all RDs and AYR:

Phil Sammer	Hawaii Regional Director
Frank Logan	Mid-America Regional Director
Charley Redmond	Mideast Regional Director
Joseph Kanjamala	North Atlantic Regional Director
Daryl Soltau	North Central Regional Director
Sharon Meadows	Pacific Northwest Regional Director
Kathy Naylor	Pacific Southwest Regional Director
Terry Bradley	South Atlantic Regional Director
Garrett Pierson	Area Youth Representative

The email asked the RDs and AYR to vote on the following two proposals:

- (1) To reduce the mandatory membership dues to the U.S. Area to **One dollar per member per year** instead of the prevailing \$26.00 per member per year during the fiscal year that begins on July 1, 2020, and ends on June 30, 2021, after which the same shall be reverted back to the traditional rate of \$26.00 per member per year.
- (2) To suspend contributions to the Alexander Scholarship Fund and the Dollars for Scholars Fund during the fiscal year that begins on July 1, 2020, and ends on June 30, 2021, after which the same shall be reverted back to the criteria prevailing prior to the effective date of this proposal, July 1, 2020. Rather than donating as our primary focus, clubs are encouraged to promote applications for these two programs with the YMCA staff; we have adequate balances in both funds at this time.

The results of the vote were: 8 Yea 0 Nay 0 Abstain, on both items. The Area Youth Representative voted Yea for both items.

Also included in the proposal was the option for individual club members to elect to voluntarily contribute to supplement the dues fund or to contribute to the Alexander Scholarship Fund and/or Dollars for Scholars fund and the Area would maintain proper accounting for the same.


Respectfully submitted,



Nancy Libby, U.S. Area Secretary

6/24/20
Date

May 16, 2020, U.S. Area Council Webinar Minutes Supplement was approved by:



Robert (Bobby) Stivers-Apiki, U.S. Area President

6/28/2020
Date